# Spillover effect of on-farm

# diversification

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# Overview

- Introduction & objective
- Study area & data
- Modeling approach
- Results and conclusions



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# Introduction : transition in European rural

# arday societal demand for rural area

- Multifunctional agriculture
- Farm diversification

- CAP beyond 2013
  - Fully decoupled payments
  - More focused on rural

development & land management



# => Better understanding of dynamics of rural service supply



# Objective

# Test if spill-over effect in farm diversification exist

Hypothesis : diversified farms cluster

- Cost of diversification reduces in a diversified neighborhood (external returns to scale)
- Easy knowledge transfer (reducing transaction cost)
- => Probability to diversify is higher in a diversified neighborhood





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# Data available

- Geographical Information System for Agricultural Businesses (GIAB)
- Full coverage data set for 2005
  - Farm production and household characteristics
  - Diversification (binary variable)
    - Agri-enviromental schemes
    - Recreational activities
    - Short supply chains
    - Care farms
    - ...
  - Coordinates at the farmstead







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Theoretical result from a farm household utility maximization problem

$$\begin{aligned} q_{d} &= g_{d} \left( p_{f}, p_{d}, R_{d}, R_{o}, w_{o}, h, t, v, Z_{F}, Z_{H}, S \right) \\ & \frac{\partial q_{d}}{\partial p_{d}} > 0 \quad \frac{\partial q_{d}}{\partial R_{d}} < 0 \quad \frac{\partial q_{d}}{\partial h} > 0 \end{aligned}$$

f=food, d=diversification, o=others (non allocable) p=output price, R=input price, wo=off-farm wage, h=neighborhood, t=time, v=transfers, Zf=farm-, Zh=household-, S=location- characteristics

But data available = binary for diversification





# Econometric model : a spatial probit

Binary variable

$$y_i \begin{cases} 1 \text{ if } y_i^* \ge 0 \\ 0 \text{ if } y_i^* < 0 \end{cases}$$

#### Latent model

$$y^{*} = \rho Wy^{*} + X\beta + \varepsilon$$

$$W = \begin{bmatrix} a & 0 & 1 & 0 & 0 \\ 1 & 0 & 0 & 1 \\ c & 0 & 0 & 1 \\ d & 0 & 1 & 1 & 0 \end{bmatrix}$$

$$a = \begin{bmatrix} b & 0 & 0 & 1 \\ 0 & 1 & 1 & 0 \end{bmatrix}$$

The reduced form

$$y^* = \left[I - \rho W\right]^{-1} X\beta + u$$



# Bayesian Markov Chain Monte Carlo (MCMC)

# methods on :

- believes (prior)
- joint distribution(s) of parameters to estimate
- random draws from the distributions=> statistics over the sample
- If interdependent joint distribution
  - "frog technique" (Gibbs-sampler)
- For spatial probit
  - Routine by LeSage (Matlab spatial toolbox)
  - "Double Gibbs-sampler"
  - Non-informative prior, normal distribution for  $\beta$  and uniform for  $\rho$



# Estimated models

# Weighting matrix

- M0 no
- M1 5 nearest neighbors
- M2 15 nearest neighbors
- M3 2 km distance ban
- M4 5 km distance ban







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### Results

Model	Without W (M0)	2 km ban (M3)	
average age	0.0149	0.0353	
age sq	-0.0002	-0.0004	
education	0.0341	0.0466	
social network	1.6947	2.0964	
size	0.0113	0.0131	
size squared	-0.00001	-0.00002	
organic	0.5104	0.6701	
ground water	0.0138	0.0393	
dist to road	-0.0618	-0.0878	
dist to city	0.0108	0.0082	
dist to attractive areas	-0.0392	-0.0210	
ρ		0.4740	
R-squared	0.1561	0.5539	



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# Model comparison

	M 0	M1	M2	M3	M4
ρ		0.1508	0.3558	0.4740	0.5621
$\rho/\beta_{size}$	0	10.69	26.55	36.18	42.26
McFadden R- squared	0.1561	0.5410	0.5461	0.5539	0.5658
Quadratic probability score		0.1066	0.1061	0.1056	0.1056
Logarithmic probability score		0.3573	0.3554	0.3531	0.3528

Bayesian model comparison is not yet possible



### Discussion and conclusion

Diversified farms cluster (hotspot)

- Near to attractive landscape, further away from cities
- Wet (low quality) soils
- Extend of spill-over effects is at least 5 km
- No analysis of "nature of the spill-over"
- Addressing the "cold spot" ?
  - Role of local demand





**Bayesian specification** 

Prior : $\beta$  = normal,  $\rho$  = uniform prior : independent

$$p(\beta \mid \rho, y^*) \propto N(c^*, T^*) \qquad c^* = (X'X + T^{-1})(XSy^* + T^{-1}c) \\ T^* = (X'X + T^{-1})^{-1}S = (I_n - \rho W) \\ p(\rho \mid \beta, y^*) \propto |I_n - \rho W| \exp\left(\frac{1}{2}[Sy^* - X\beta]'[Sy^* - X\beta]\right)$$

 $y^* \sim TMVN\{(I_n - \rho W)^{-1} X \beta, [(I_n - \rho W)'(I_n - \rho W)]^{-1}\}$ 

(LeSage and Pace, 2009)



# Gibbs-sampler

- 1. select initial values for ρ, and y\*, a number of replications and a number of burn-in replications
- 2. draw  $\beta$  from its conditional distribution given initial values (step 1)
- 3. draw  $\rho$  from given the initial value (step 1) and  $\beta$  computed in step 2
- 4. draw y\* by :
  - Applying the Geweke procedure for identifying the truncated distribution of y\*
  - Drawing y\* from given  $\beta$  computed in step 1 and  $\rho$  computed in step
    - 3 from the distribution identified in step 4a.



# Marginal effects for model M3

Marginal effects	direct	indirect	total
average age	0.03472	0.0002	0.0578
average age square	-0.0004	-0.00024	-0.0007
maximum education	0.05066	0.0028	0.0787
social network	2.1658 [0.6798]*	1.1884	3.3542
size	0.0136	0.0075	0.0211
size squared	-0.000016	-0.000009	-0.00002
organic	0.6571 [0.2431]*	0.361	1.1020
ground water level	-	-	0.0491
distance to road	-	-	-0.1457
distance to city	-	-	0.0161
distance to attractive landscapes	-	-	-0.04812

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$$pr[y|x_i = 0, \overline{X}, \overline{W}y] - pr[y|x_i = 1, \overline{X}, \overline{W}y]$$